

USM SSP 25_010 Notice of Proposed Sole Source Purchase of iPads with Lower Extremity Dislocation Trainer.

http://www.ms.gov/dfa/contract_bid_search/Bid

RFx: 3150006006

Comments/objections will be received as required per Section 31-7-13 (C) of the Mississippi Code until 8:00 a.m. (Central Time) on December 18, 2024.

Any person or entity that objects and proposes that the commodity listed is not sole source and can be provided by another person or entity shall submit a written notice to:

Jacob Cochran

Interim Director of Procurement & Contracts 118 College Dr. Box 5003 Hattiesburg, MS 39406

bids@usm.edu

Phone: 601-266-4131

Subject Line must read "Sole Source Objection USM SSP 25_010"

The notice shall contain a detailed explanation of why the commodity is not a sole source procurement. Appropriate documentation shall also be submitted if applicable.

If after a review of the submitted notice and documents, USM determines that the commodity in the proposed sole source request can be provided by another person or entity, then USM will withdraw the sole source request publication from the procurement portal website and submit the procurement of the commodity to an advertised competitive bid or selection process.

If USM determines after review that there is only one (1) source for the required commodity, then USM will appeal to the Public Procurement Review Board. USM will have the burden of proving that the commodity is only provided by one (1) source.

Run Dates: 12/1, 12/8

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The University of Southern Mississippi anticipates purchasing the item(s) listed below as a sole source purchase. Anyone objecting to this purchase shall follow the procedures outlined below.

1. Description of the commodity that USM is seeking to procure:
 - Upper Extremity Dislocation Trainer will provide simulations for dislocations on 4 different joints, with 2 directions for the shoulder, 1 for the elbow, 1 for the thumb, and 4 for other fingers.
 - Knee and Ankle Sports Injury Assessment Trainer provides the ability to perform joint stability testing on 3 knee ligaments and 4 ankle structures.
 - Lower Extremity Dislocation Trainer provides simulations for 4 dislocations at 2 separate joints, 2 directions for the patella and 2 directions for the ankle.

2. Explanation of why the commodity is the only one that meets the needs of the agency:
 - The Upper Extremity Dislocation Trainer from Realityworks provides the ability to simulate dislocations in 3 different areas of the upper extremity on a single model. Other companies offer models to simulate dislocations; however, they require individual models for each body joint and do not include as many simulations in the thumb or fingers. A single model provides efficiency and easier storage options.
 - The Knee and Ankle Sports Injury Assessment Trainer provides the ability to evaluate multiple structures within the knee and ankle. With joints having multiple structures that require testing for diagnosis of injury, simulating these tests on each structure is imperative for student learning. A single model provides efficiency and easier storage options.

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- The Lower Extremity Dislocation Trainer from Realityworks is currently the only model on the market to simulate dislocation of the patella and ankle.
3. Explanation of why the source is the only source is the only person or entity that can provide the required commodity:
- Realityworks provides comprehensive models while other companies only provide individual models.
4. Explanation of why the amount to be expended for the commodity is reasonable:
- The cost of the Upper Extremity Dislocation Trainer from Realityworks is cheaper than purchasing the individual models of the shoulder, elbow, and finger from a different company. The Realityworks model also provides more options than the sum of the other company's models.
 - The Knee and Ankle Sports Injury Assessment Trainer provides 2 additional ligaments in the knee and 4 structures in the ankle at only a fraction of the cost should each ligament model be available individually. The Realityworks model can assess 7 injured structures for \$4,499 (~\$640/structure), while the comparison model only assesses 1 injured structure for \$1,900.
 - The Lower Extremity Dislocation Trainer from Realityworks is currently the only lower extremity dislocation simulator available on the market.
5. Efforts that the agency went through to obtain the best possible price for the commodity:
- We negotiated a discount with Realityworks since we planned to purchase multiple pieces of equipment. This is reflected in the invoice. We contacted other companies that

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provide similar equipment but found nothing that met our needs or could be found at a comparable price (see explanation of pricing and availability in question 4).

Advertisement Schedule	Date
1st scheduled	12/1/24
2nd scheduled	12/8/24

Any person or entity that objects and proposes that the commodity listed is not sole source and can be provided by another person or entity shall submit a written notice by December 18, 2024, 8:00 AM CST, to:

Jacob Cochran
Director of Procurement & Contracts
Jacob.Cochran@usm.edu

Subject Line must read "Sole Source Objection 25_XXX"

The notice shall contain a detailed explanation of why the commodity is not a sole source procurement. Appropriate documentation shall also be submitted if applicable.

If after a review of the submitted notice and documents, USM determines that the commodity in the proposed sole source request can be provided by another person or entity, then USM will withdraw the sole source request publication from the procurement portal website and submit the procurement of the commodity to an advertised competitive bid or selection process.

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