THE UNIVERSITY OF SOUTHERN MISSISSIPPI

November 11, 2020

ADDENDUM 2 TO RFP 21-28

This addendum provides answers to questions submitted by prospective bidders. The University's answers are shown in RED.

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Buyer

1. Given that the scoring criteria heavily emphasizes Cost (70%) as a determining factor, please provide the budget for this procurement as to provide Vendors with an opportunity to determine if they can even realistically qualify for this opportunity. Addendum 1 was issued to revise the scoring criteria. Presentations were added to the scoring criteria and will be expected from qualifying vendors.

2. Given the state of the COVID and USPS in an election cycle, would the University allow electronic submissions of proposal response? There is no way to guarantee arrival of paper responses under extreme circumstances of our nation at this time. This information is provided in the RFP under the General Terms, Conditions, and Instructions for Bids/Proposals #29.

3. Please provide all the names of all the other data systems/sources (e.g., PeopleSoft, Team Schedules, Financial Aid, Registrar) and the types of data that would require an "integration" with this new Compliance and Reporting System.
   - There is not an expectation that the system needs to be integrated with other campus systems.
   - The only aspect we need is to be able to connect it to our emails like our current system does.
   - However, there may be a future desire to integrate the system with portions of SOAR in terms of generating student-athlete information, specifically: degree

progress reports and general student-athlete information (ID number, email, demographic information).

4. If not available (question 3), please advise more on how this is done currently and any known issues with the current processes for integration or data sync. N/A

5. Please provide the name of the incumbent Compliance and Reporting System or other data sources and the approximate number of existing records that would migrate to the new Compliance and Reporting System. 75,000 records would migrate.

6. It appears that in Appendix C, requirements 15 and 16 are the same. Was this intentional? This was not intentional and a mistake made by USM. Please answer both items.

7. What is the anticipated number of users (coaches, administrators etc.) of this platform? Approximately 80 Coaches and Administrators. Approximately 450 Student-Athletes.

8. What is your average student-athlete recruiting pool each year? Approximately 16,000 prospective student-athletes in our system for 2019-20 cycle.

9. What system or systems are the coaches currently using for recruiting? ARMS Software.

10. What system or systems is USM currently using for undergraduate recruiting? ARMS Software.

11. Is there an expectation that the new system will need to be integrated with any other campus system or have legacy data migrated to it? There is not an expectation that the system needs to be integrated with other campus systems. The only aspect we need is to be able to connect it to our emails like our current system does. However, there may be a future desire to integrate the system with portions of SOAR in terms of generating student-athlete information, specifically: degree progress reports and general student-athlete information (ID number, email, demographic information).

12. Is there a need for an email marketing part of this solution, if not, what system will the coaches use for email and text communications? No, we need our compliance software to have the capability to email and text our prospective student-athletes and our current student-athletes.

13. Please advise what products you have seen or considered in advance of this RFP. None. We currently have a system in place, ARMS Software.

14. Are there other needs in Athletics in the areas of academic advising, retention or graduation counselling that need technology support? Yes, specifically APR and continuing eligibility certification.

15. Would USM be interested in considering solutions that can centralize software systems across Athletics use cases? We would like to have a centralized software system that allows us to track as much as possible in location. The goal is to have recruiting, academics, financial aid, scheduling, and communication all in one system.

16. Is there an interest at USM in considering this solution as part of a larger platform play at the school versus a point solution for athletics and compliance? No, we would like to keep this to athletics and compliance because our needs are very specific.

17. Are there any preferences to solutions that can meet expanded needs across the Athletics lifecycle? N/A