

USM SSP 22\_004 Notice of Proposed Sole Source Purchases of the following:

RFx: 3150003869

Laerdal Nursing Anne adult female, full-body manikins

Laerdal LLEAP for SimPad PLUS software

Laerdal Wound care assessment, mastectomy module, and breast exam sets

Laerdal SimPad PLUS System

ASL 5000 Lung Solution

[http://www.ms.gov/dfa/contract\\_bid\\_search/Bid](http://www.ms.gov/dfa/contract_bid_search/Bid)

Comments/objections will be received as required per Section 31-7-13 (C) of the Mississippi Code until 8:00 a.m. (Central Time) on October 14, 2021.

Any person or entity that objects and proposes that the commodity listed is not sole source and can be provided by another person or entity shall submit written notice, by 8:00 AM CST, October 14, 2021, to:

Steve Ballew

Director of Procurement & Contracts 118 College Dr. Box 5003 Hattiesburg, MS 39406

[bids@usm.edu](mailto:bids@usm.edu)

Phone: 601-266-4131

Subject Line must read "Sole Source Objection – USM SSP 22\_004"

The notice shall contain a detailed explanation of why the commodity is not a sole source procurement. Appropriate documentation shall also be submitted if applicable.

If after a review of the submitted notice and documents, USM determines that the commodity in the proposed sole source request can be provided by another person or entity, then USM will withdraw the sole source request publication from the procurement portal website and submit the procurement of the commodity to an advertised competitive bid or selection process.

If USM determines after review that there is only one (1) source for the required commodity, then USM will appeal to the Public Procurement Review Board. USM will have the burden of proving that the commodity is only provided by one (1) source.

**Run Dates: 9/26, 10/3**

**The University of Southern Mississippi**  
**Notice of Proposed Sole Source Purchase**  
**SSP 22\_004**

The University of Southern Mississippi anticipates purchasing the item(s) listed below as a sole source purchase. Anyone objecting to this purchase shall follow the procedures outlined below.

1. Description of the commodity that USM is seeking to procure:
  - a. **Laerdal Nursing Anne adult female, full-body manikins** (5 total), each includes: 1 Female Multi-Venous IV Training Arm-Left, 1 Female Blood Pressure Training Arm-Right, 1 Blood Pressure Cuff, 1 Male Genitalia, 1 Female Genitalia, 3 Urinary Connector Valves, 3 Anal Connector Valves, 4 Clamps, 1 100cc Slip Tip Syringe, 1 Can Manikin Lubricant, 1 Hospital Gown and Directions for Use
  - b. **Laerdal LLEAP for SimPad PLUS** software (5 total), includes: License Key providing access to Manual Mode, Automatic Mode, and Log Viewer Application.
  - c. **Laerdal Wound care assessment, mastectomy module, and breast exam sets**, Nursing Anne manikins (5 each)
  - d. **Laerdal SimPad PLUS System, US** (5 total), includes SimPad PLUS Remote Control, SimPad PLUS Link Box, AC Adapter, Battery, Headset & Microphone, Wrist Strap, Manikin Strap, Ethernet Cable, Protective Sleeve, and USB Cable. 204-50150 LLEAP for SimPad PLUS software license required for operation.
    - i. Promotional discount applied for trade-in of current existing SimPad classic units (5 total): S/N #ZW1231000778, #ZW14A0000051, #ZW1510001436, #ZW1250014638 and #ZW1250014614
    - ii. **LLEAP for SimPad PLUS** software (5 total), includes: License Key providing access to Manual Mode, Automatic Mode, and Log Viewer Application; promotional discount applied
  - e. **ASL 5000 Lung Solution**, includes: installation, extended warranty, and webinar/on-site training

2. Explanation of why the commodity is the only one that meets the needs of the agency:

Laerdal Medical is almost solely the brand of manikin equipment and technology that's in use in the USM College of Nursing and Health Professions' on-campus clinical simulation lab. It would take considerable effort, expense, and training to introduce a different manufacturer's equipment and software to make it integrate with all of our Laerdal inventory and software. Often, due to proprietary reasons, the source code isn't made available to the consumer to even make such integration possible.

3. Explanation of why the source is the only source is the only person or entity that can provide the required commodity:

**The University of Southern Mississippi**  
**Notice of Proposed Sole Source Purchase**  
**SSP 22\_004**

Laerdal Medical is the sole provider of installation, education, technical services, and support for the Nursing Anne manikin, SimPad Plus and ASL 5000 Lung Solution. Laerdal Medical is the only certified and authorized entity to provide service and maintenance on Laerdal equipment

4. Explanation of why the amount to be expended for the commodity is reasonable:

Substantial discounts have been applied to the quoted purchase for the trade-in of 2 existing older Laerdal manikins and 5 older Laerdal SimPads

5. Efforts that the agency went through to obtain the best possible price for the commodity:

We have standardized on Laerdal as the manufacturer for all of our simulation equipment. Our simulation faculty/staff's research has found other brands are not as advanced nor compatible with our existing Laerdal equipment and technology. It would take considerable effort, expense, and training to introduce a different manufacturer's equipment and software and make it make it integrate fully with all of our Laerdal inventory.

| <b>Advertisement Schedule</b>   | <b>Date</b>        |
|---------------------------------|--------------------|
| <b>1<sup>st</sup> scheduled</b> | September 26, 2021 |
| <b>2<sup>nd</sup> scheduled</b> | October 3, 2021    |

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Steve Ballew

Director of Procurement & Contracts

steve.ballew@usm.edu

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